



From Products to Services

- COBO: is a/the worldwide leader of design, development, and supply of global solutions and integrated systems for the agricolture vehicles market
- Today challenge: is to offer Customers the possibility to use a connectivity network by managing an advanced telematic device associated to a COBO INTOUCH web portal.
- A new business approach: from selling a product to providing a services



What is the Customer asking for?

A simple, reliable and flexible system which allows to reduce production costs and to improve productivity in after-sale service, thanks to:

- GPS Geolocalization for data tracking
- E-mail / SMS notification for warnings and maintenance scheduling
- Immediate technical assistance in case of problem
- Remote Upload software or firmware (FOTA for COBO device)
- Remote Upload parameters update
- Remote Download and management of statistical data (custom reports)
- Machine cost and efficiency management
- Improving the quality of product and manufacturer's processes



Solutions



powered by





Project description





- Remote access via smartphone, tablet and pc in real time thanks to a web-server interface.
- which connects COBO devices with a Cloud server
- > Data are stored in a database and provided to Customers via Internet access



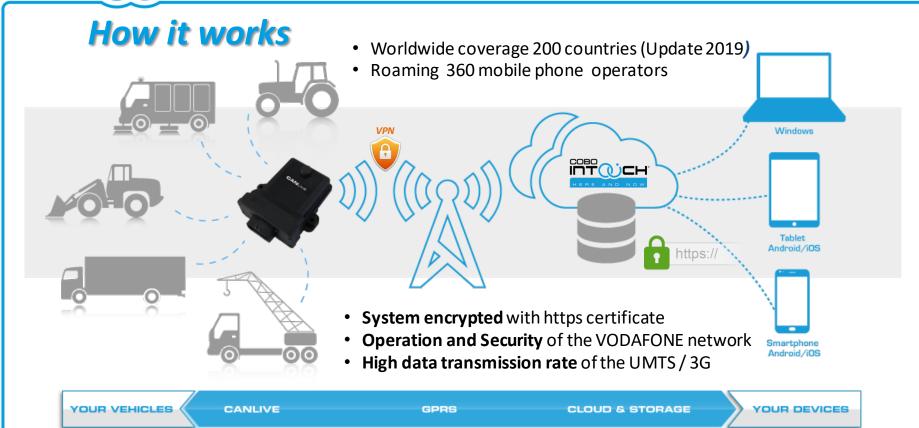
Customer Interface

- Attractive and user friendly layout (customizable)
- Flexible design for PC, smartphone and tablet (responsive)
- **Compatible** with Microsoft **Windows**, **iOS** and **Android** operating system
- ➤ Multilanguage platform (IT GB DE CN FR /ES in progress)
- ➤ Web portal customizable with colours and logos
- Secure User authentication (HTTPS)











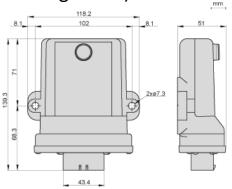
CANLive 2.0

- > This COBO telematics device completes the ITOUCH system as soon as it is installed on-board.
- **Geo-localization** of machines thought internal **GPS**, **GLONASS** and **QZSS** receiver
- High speed data communication through internal 3G-UMTS modem
- WIFI communication
- **2.4 GHz short range communication** (WED device)
- **128 MB Flash memory**
- **CAN-Live Firmware upgradability** from remote (FOTA)
- **Remote "real time monitoring"** for selected variables (COBO canbus Device)
- **Geo-fencing alert** (unauthorized vehicle moving form specific area in or out)
- **COBO device firmware upload** (CANBUS writing mode)
- Upload supported protocols: Winlander, KWP2000 and WinloaderTERA



Others main Functionality

- Built-in "data logger" functions with programmable recording CANBUS event IDs, for diagnostic and remote troubleshooting (event log VT3)
- Remote can sniffer from custom IDs selected (10 IDs from the portal)
- Remote I/O activation of on-board actuators from remote (CANBUS writing mode)
- Wide range power supplier supported (9-36V).
- Internal backup battery (rechargeable 300 mA/h)
- Optimized and programmable low power consumption
- internal RTC programmable with dedicated battery backup
- Check of working hours (J1939)
- Monitoring of **real time fuel consumption** (J1939)
- Monitoring of motor alarm warninig DM1 (J1939)
- Measuring and verifying load spectrum for lifting machine by remote
- SSL security COBO certificate (NON COBO Vodafone sim card)





Web Interface

Customer Interface

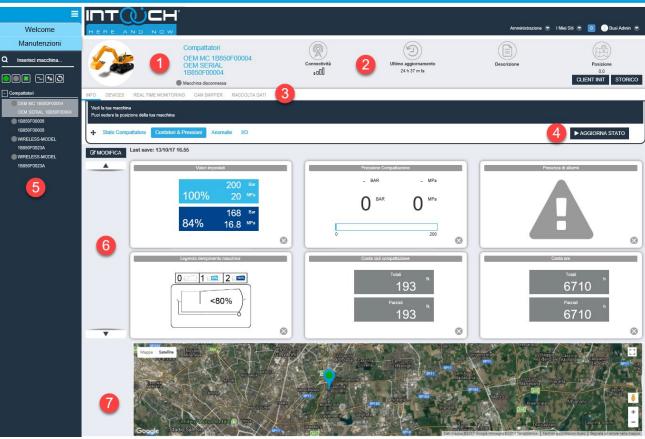
- 1. Information data
- Network status
- 3. Operative menu
- 4. Status update
- 5. list of devices
- 6. Machine status
- 7. Position

Maps available:













Homepage

The portal Access occurs through a **private area** with HTTPS security protocol.

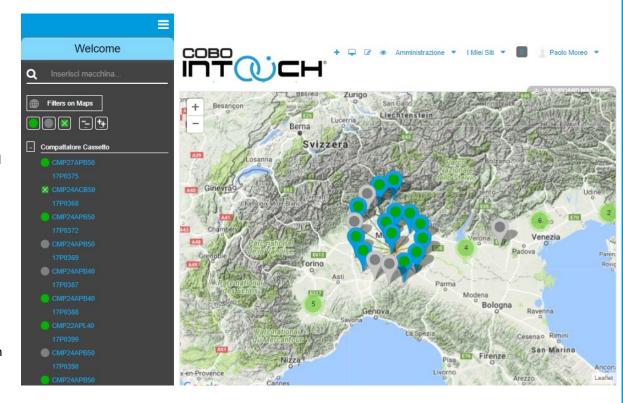
The user can see his customized page (with the logo).

Machines are displayed on a **map with a Zoom option.** It also possible to identify the connected machines without / with alarms, or without GPS signal. The same machines are differentiated with a various colours.

The header includes:

- · User identification
- Total number of unread warnings
- Software and firmware upgrade status
- A series of information that guide the user into the section

In a vertical left bar the machines are listed, with the possibility to search single machine very quickly.

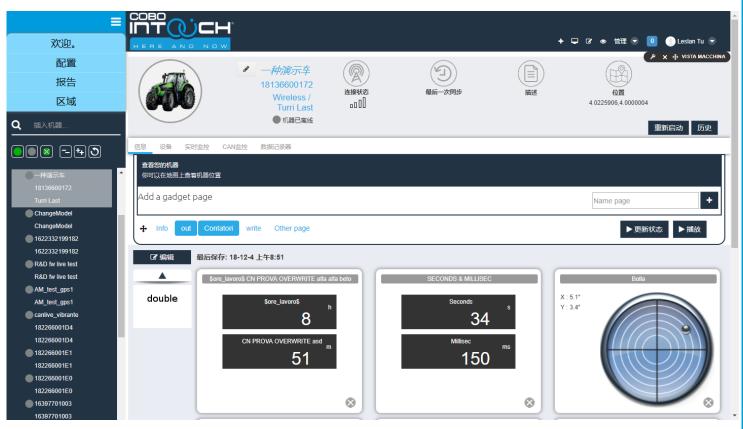




Multi Language Portal

The portal is ready for China market, Bing maps are already implemented and the implementation of BAIDU maps are in progress For China Market the data communication will be supplied by local telecom provider (China Mobile) The Cloud system will be placed in China (IBM) following China regulation

COBO Asia in Guangzhou, will supply the local technical support





Info and Macchine Data

In the **info** section, it is possible to select the machine to monitor by clicking on a picture with a description of it.

Information a bout the last connection and GPS coordinates is also shown.

For each model, you can configure custom items.

The graphic representation depends on the variable type associated, so that the values are easy to understand.

Custom page example, using some details that are present on the dashboard of the car







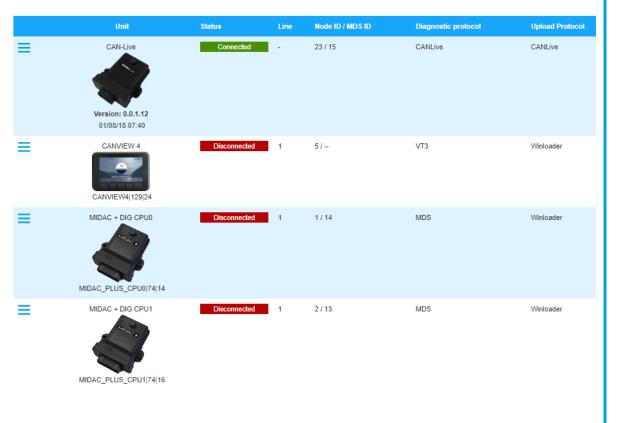
Devices

In the **Devices** section, which is defined for each machine model, reports the **COBO's devices in the CAN network**, (the settings of these devices can be done in the dedicated administrative area).

For each existing unit, it is possible to identify the name, the model and the software version

You can also **update the software** and the **device parameters** choosing the device you prefer.









Real Time Monitor

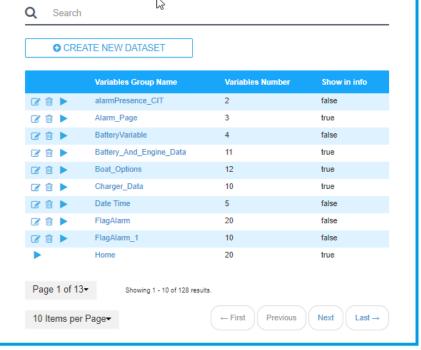
In the **Real Time Monitoring** section, it is possible to as for information to COBO's device about some variables, you will receive real-time feedbacks.

Customer can **create custom Variable Groups**, sorting and associating descriptive labels.

A **Play icon** gives the possibility to start a Real Time Monitoring session.



Real time check machine
Start real time session in order to see what's happen now in your machine.







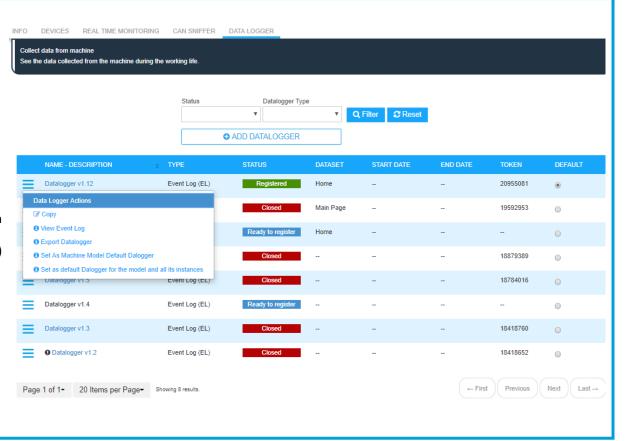
Data logger

In the **Data logger** section, it is possible to collect information a bout the machine via the CAN-Live control unit,

The **creation of a data logger** is described step by step, enabling the Customer to choose:

- Typology (temporary or standard)
- Variables / triggers at the occurrence of certain conditions
- Time period (indication of the sampling period)

The data logger can be represented in tabular or graphical form depending on customer needs.



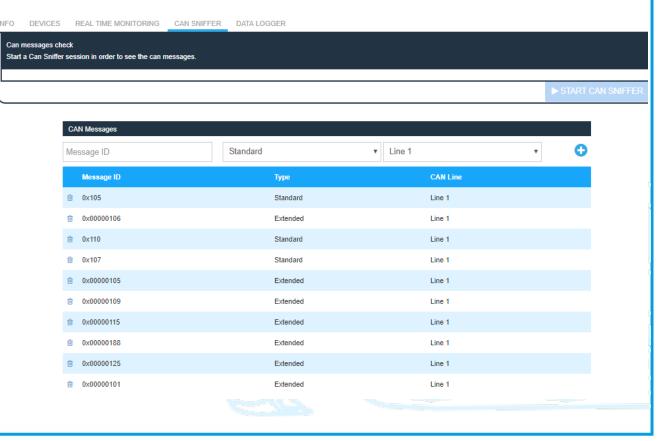




CAN Sniffer

CAN Sniffer section allows to collect, record and displaya series of CAN messages that pass through 2 CAN lines.

CAN Sniffing Standard displays in real time the values you have decided to collect (maximum 10 can variables)





Monitoring and mapping working areas







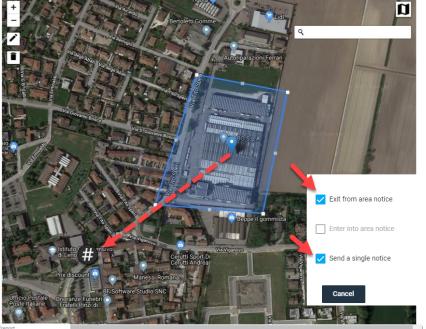
Geo-fencing Alert

Geofencing

Enables you to set Geofences, or a virtual perimeter around your machines.

Fleet owners to draw zones around the location where your machine is working.

If your machine crosses the Geofence the system triggers an alert notification that is sent to the owner by e-mail





1	₩
Hysteresis	Minutes
30	*
Accelerometer	Seconds



Join



Vehicles statistics





Vehicles statistics





Vehicles statistics



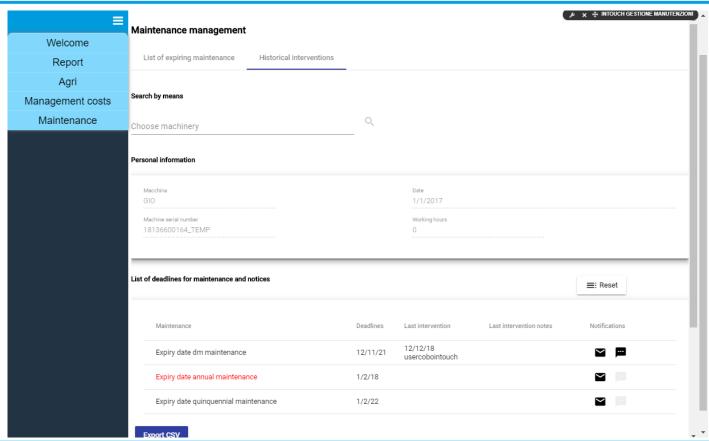


Management Costs

Operating Costs Management Based on the machine selection it is possible to retrieve the operating costs Select Period Select Machine Q 1/1/2019 - 14/1/2019 R&D fw live test - R&D fw live test Cost Management Cost Summary Date Cost Type Notes Attached File 1 Action Date 14/1/2019 Cost Type Cost Upload a file (jpg/jpeg/png/pdf) Notes 0 of 140 characters

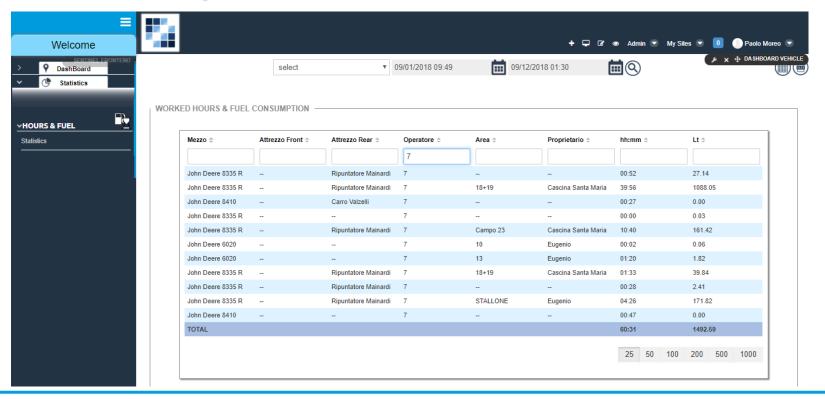


Maintenance Management





Vehicles and operator statistics (working Hours and Fuel consumption)





Advantages



Cost savings and increase of productivity can be reached in all the fields of application



Timely technical assistance in case of unexpected events. The machines are remotely monitored



Technical health maintenance can be scheduled in a more efficient way



A more flexible approach with Warranty, providing the possibility to check the real fault of replaced components



Upload of statistical information provides useful indications to improve the management of the machineries

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